



Samer&Co. shipping

'Leveraging Trade Infrastructure for International Market Access and Trade Opportunities'

Offered by:

WTC Mumbai WTC Winnipeg WTC Trieste

Thursday, 5th November 2020

Zoom webinar

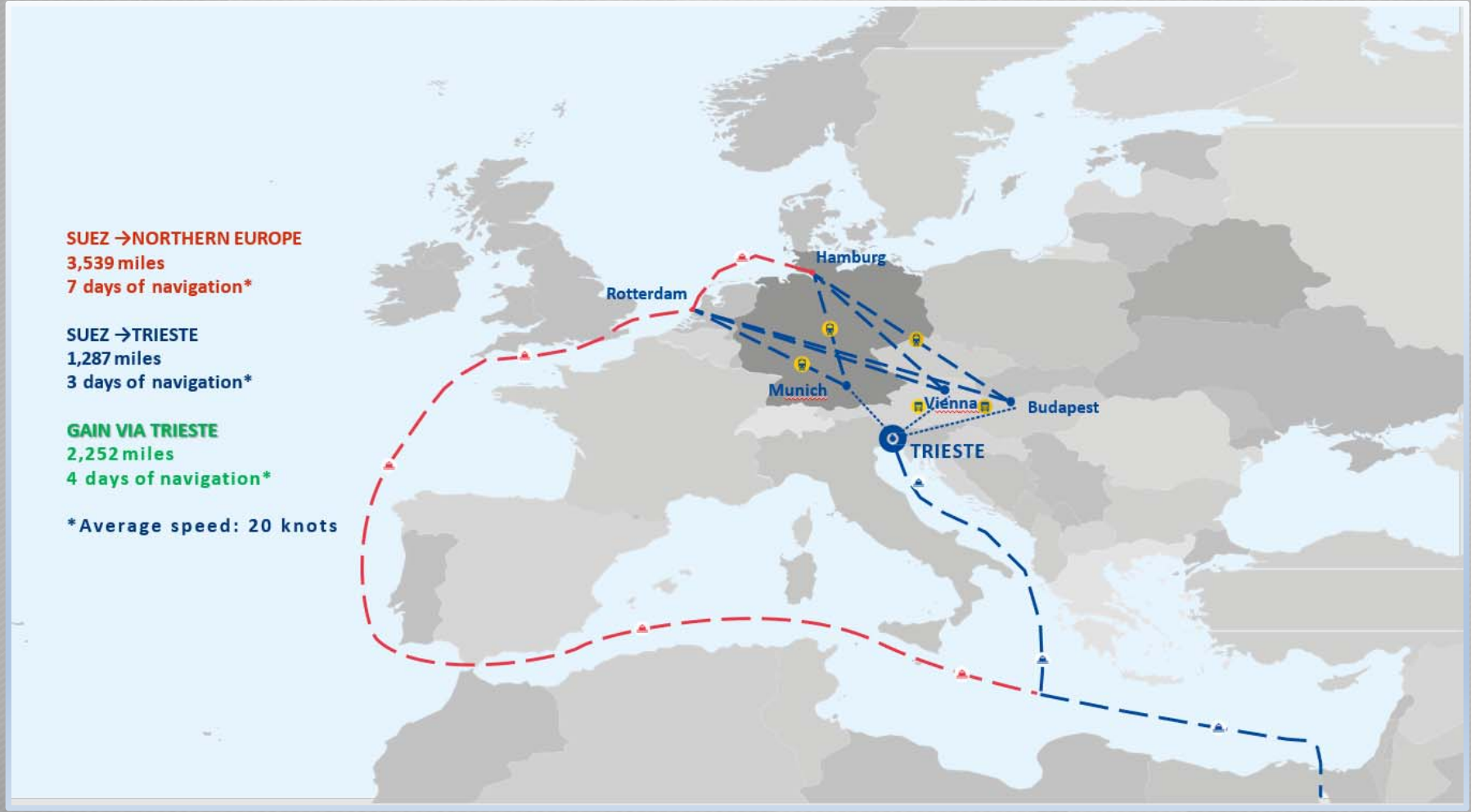
**PORT OF TRIESTE
COMPETITIVE ADVANTAGES**



- ① **Geographic position**
- ② **Intermodal hub**
- ③ **18-meter draft**
- ④ **Customs Free Port**
- ⑤ **Approved new Masterplan**

- 1st port in Italy for port **traffic**
- 1st Port in Italy for port **tonnage**
- 1st **oil** port in the Mediterranean Sea
- 6th port in Europe for **Short Sea Shipping**
- 9th port in Europe for total **tonnage**

COMPETITIVE ADVANTAGE IN CENTRAL EUROPE–FAR EAST RELATIONS





Shipping and forwarding since 1919

**COMPETITIVE ADVANTAGE
INTERMODAL HUB TO EUROPE**





INDIA-TRIESTE RELATIONS

					
From/To	T/T (days)	Transhipment (via)	T/T (days)	Transhipment (via)	
NHAVA SHEVA	27	King Abdullah Port	30	Piraeus + Colombo	
CHENNAI	29	King Abdullah Port	27	Piraeus	
			34	Port Klang	
MUNDRA	29	King Abdullah Port	37	Piraeus + Colombo	

OCEAN ROUTES

STATISTICS

2019	TRIESTE-INDIA	INDIA-TRIESTE	
Goods	Volumes (t)	Volumes (t)	Total (t)
Mineral products	27,999	3,274	31,274
Iron and steel	28,742	703	29,445
Paper and paperboard	12,939	---	12,939
Wood	9,376	18	9,394
Coffee, tea, spices	3,176	11,334	14,510
Articles of iron/steel	6,912	10,285	17,197
Aluminum and articles	2,324	5,459	7,783
Articles of stone, plaster, cement	1,778	5,407	7,185
Total (t)	153,198	57,066	210,264



TIMELINE

1719
Establishment
Austro-Hungarian Empire

1947
Reaffirmation
Paris Peace Treaty (WWII)

1992
Confirmation
EU Customs Code

2017
Implementation
Italian Government decree

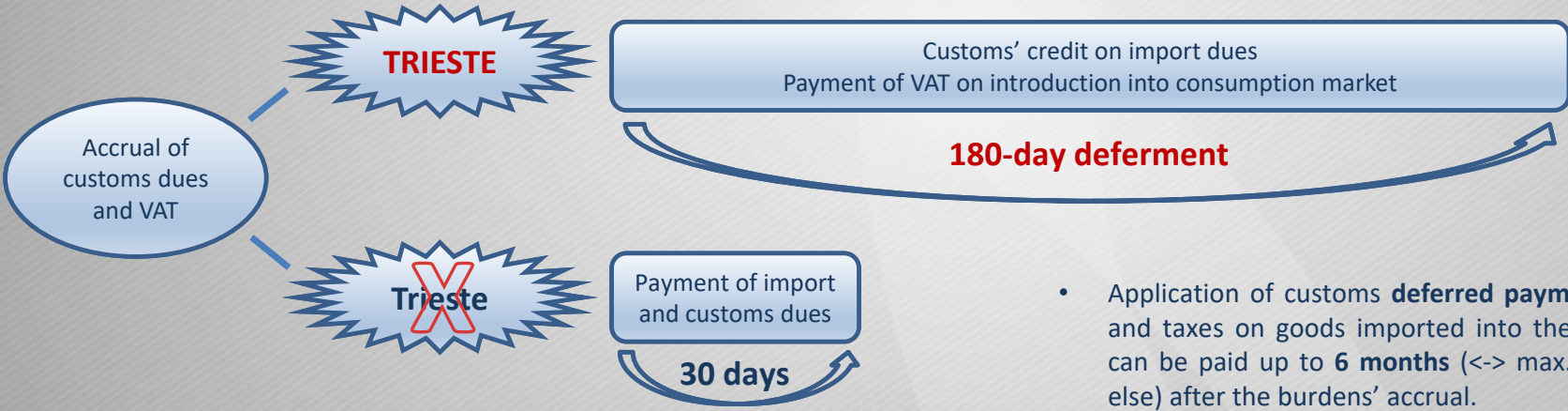
BENEFITS

- **Unrestricted access** and **transit** of goods
- **Deferred payment** of taxes & duties
- **Reduced port taxes**
- **Unlimited storage**
- **Free overseas export**
- **On-site goods processing**



CUSTOMS FREE PORT OF TRIESTE MAIN FEATURES

- **Free introduction** and **storage** of goods in an **extra-territorial** customs regime, without any time limitations, irrespective of destination, origin and nature.
- Goods are only subject to health and security inspections.
- Customs-wise, goods entering the Free Port to be **exported** are considered as having already left Italy (by issuing the export notice).
- **Processing** raw materials into final products is exempt to any customs dues and does not require any financial guarantees.
- After manufacturing, if finished goods are destined to the EU, customs dues have to be paid on the imported goods, without advancing any customs dues. Plus, processing residues can be freely stored and/or shipped overseas.
- Tax **reduction** on **fuel and electricity**.



- Application of customs **deferred payment**, whereby duties and taxes on goods imported into the EU through Trieste can be paid up to **6 months** (<-> max. 1 month anywhere else) after the burdens' accrual.
- Very **low** yearly **interest** rate (i.e. 50% of 6-month Euribor).
- If more than 50% of finished goods' total value is processed in Trieste, the **'Made in Italy'** labeling can be obtained.

Shipping and forwarding since 1919

'SEA HIGHWAY' EUROPE-TURKEY

- 15 sailings per week
- 200,000 heavy vehicles handled/year
- 100,000 TEUs handled/year
- 450 trucks capacity/vessel
- 52-65 hours transit time
- Daily flights
- 70 multimodal trains/week
- > 20,000 tons/year CO2 emissions reduction
- 24/7 operations
- 24/7 customs formalities



JANUARY- DECEMBER 2019

- 209,325 heavy units
- 21,333 new vehicles
- 91,340 TEUs

1987-2018

- 13,368 vessels
- 3,700,000 heavy units

2020 FORECAST

- 230,000 heavy units
- 90 intermodal trains/week

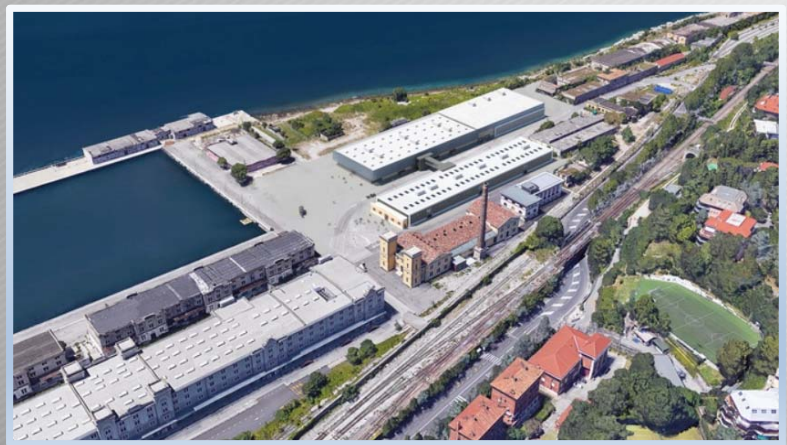
**FREEWAY TRIESTE
THE INDUSTRIAL INNOVATION HUB**

A **high-tech industrial hub** inside a **customs-free zone**, attracting innovative businesses through applied industrial **research**, requiring shipping and logistics, on a hub & spoke model.

WTC Trieste promotes and makes it profitable through a **coordinated approach**.



**INDUSTRIAL GROWTH + SCIENCE PARK
+ FREE TRADE ZONE + PORT**



Trieste Old Port

ONE-STOP SHOP

- Research and open innovation ecosystem
- Technology scouting
- Incubation of start-up and spin-off companies
- Legal advice
- New market analysis
- Communication and marketing strategy
- Participation in international networks





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FREEWAY TRIESTE

THE INDUSTRIAL INNOVATION HUB



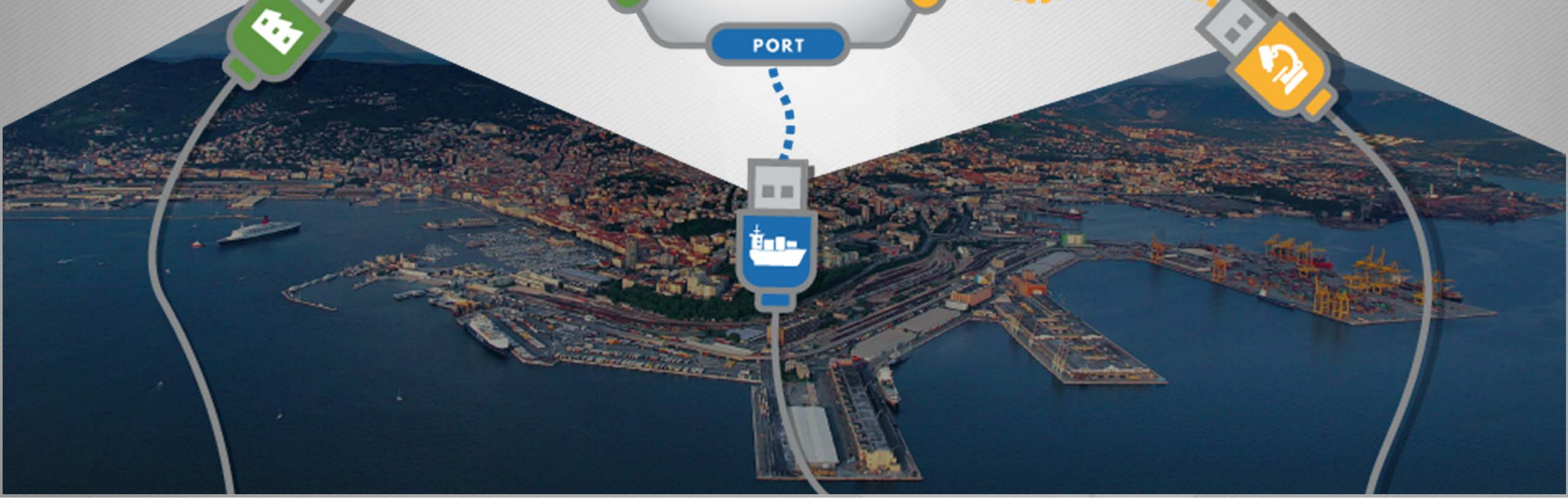
INDUSTRY

RESEARCH

PORT

AREA

SCIENCE PARK



Thank you

For any additional information, please refer to

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